



## ROI Summary for Cisco UCS as a Platform for SAP HANA and Other SAP Mission Critical Applications


 5 Year  
ROI  
**368%**

 5 Year Total  
Business Benefit  
**\$4.79M**

 Payback  
Period  
**10  
MONTHS**

## Key Performance Improvements Realized from Customers Who Deployed Cisco's UCS Platform

Reduction in Staff  
Time Needed  
for Server  
Management  
 **68%**

Reduction  
in Staff Time  
Needed for Server  
Deployment  
 **84%**

Reduction in Productive  
Employee Time Lost due  
to Hardware Downtime  
and Degradation  
 **96%**

## Business Value Benefits – Average Annual Benefits per 100 Users

Business  
Productivity  
**\$3,108**

Risk Mitigation /  
User Productivity  
**\$2,580**

Infrastructure  
Cost Reduction  
**\$701**

IT Staff  
Productivity  
**\$3,172**

